

Personal and Commercial Inside Sales Representative

Job Location:

1131 7th Ave Ste A-B Vero Beach, FL 32960

Job Summary:

Are you a unicorn? Yes, a unicorn. Meaning do you stand out among the rest and are a driven sales representative that is detail-oriented and competitive. Do you focus on making sure every client is receiving the best service while finding them the best rate? Do you have a talent for understanding a customer's unique needs and finding a solution? If so, apply today!

Mitchell Insurance Agency is an independent insurance agency with several different carriers that we can write through. We offer a wide range of different options for personal, commercial, life, and health insurance. Our goal is to provide the highest level of service while finding the best rate for our clients and potential clients.

Job Description:

Join the Mitchell Insurance Agency team!

As an inside sales representative, you will be assigned to a team which will include one or more of our customer service representatives. You will be responsible for but not limited to:

- Prospecting new clients
- Taking quote information and looking through our different carriers to find the best rate
- Shopping current clients and looking at renewals
- You need to be a problem solver and ready to resolve client inquiries/ complaints
- Ability to build rapport with clients
- Meet designated sales goals set by our Sales Manager

Compensation & Benefits:

- Full-Time Position
- Competitive Pay
- Paid Holidays Off
- Free Birthday Lunch
- Paid Time Off/ Vacation
- Paid Training
- 401K

Position Requirements:

- High school diploma or equivalent
- Two years of insurance sales experience preferred
- Property and Casualty insurance licensed is required
- Strong negotiation skills

The staff at Mitchell Insurance believes in the Woody Hayes philosophy of, "you win with people". If you are ready to work with a group of knowledgeable and experienced insurance professionals, apply today! We would love to talk with you!